



ALTIUS

TSX:ALS | OTCQX:ATUSF

Annual 2019 Financial Results Conference Call

March 12, 2020

Forward Looking Statements

This document includes certain statements that constitute “forward-looking statements” and “forward-looking information” within the meaning of applicable securities laws (collectively, “forward-looking statements”). Forward-looking statements include statements regarding Altius Minerals Corporation’s (“Altius”) intent, or the beliefs or current expectations of Altius’ officers and directors. Such forward-looking statements are typically identified by words such as “believe”, “anticipate”, “estimate”, “project”, “intend”, “expect”, “may”, “will”, “plan”, “should”, “would”, “contemplate”, “possible”, “attempts”, “seeks” and similar expressions. Forward-looking statements may relate to future outlook and anticipated events or results.

By their very nature, forward-looking statements involve numerous assumptions, inherent risks and uncertainties, both general and specific, and the risk that predictions and other forward-looking statements will not prove to be accurate. Do not unduly rely on forward-looking statements, as a number of important factors, many of which are beyond Altius’ control, could cause actual results to differ materially from the estimates and intentions expressed in such forward-looking statements.

Forward-looking statements speak only as of the date those statements are made. Except as required by applicable law, Altius does not assume any obligation to update, or to publicly announce the results of any change to, any forward-looking statement contained herein to reflect actual results, future events or developments, changes in assumptions or changes in other factors affecting the forward-looking statements.

Non-IFRS Measures

Attributable revenue, adjusted EBITDA and adjusted operating cash flow is intended to provide additional information only and do not have any standardized meaning prescribed under IFRS and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with IFRS. Other companies may calculate these measures differently. For a reconciliation of these measures to various IFRS measures, please refer to our Management Discussion and Analysis.

2019 Corporate Highlights

Mine Royalties

Organic Growth Begins to Dominate

- Royalty Revenue growth of 16% despite no major cash flowing royalty acquisitions
- Strong performance from iron ore and potash components
- Chapada bought by Lundin who is seeking to expand
- Coal royalties declined to 16% of revenue and considerably less than that as a percentage of NPV

Altius Renewable Royalties

ARR Generating Royalties Ahead of Schedule

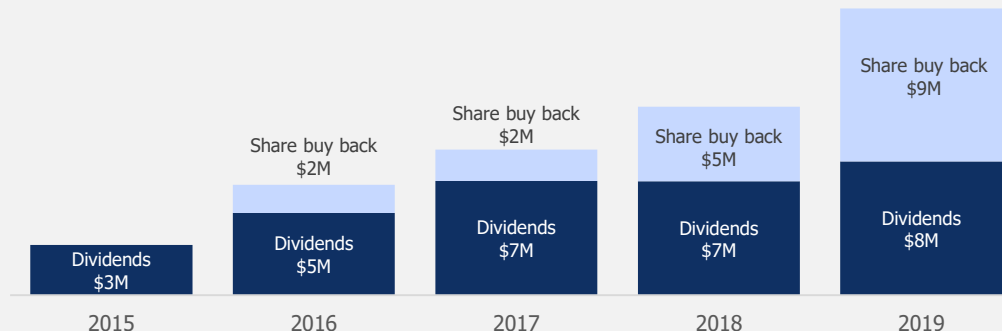
- First royalty project, Canyon Wind (360 MW), sold in October 2019; Operations expected to begin in H2 - 2021
- Woodford Wind (300+ MW) sold in December 2019 with commercial production anticipated in 2021
- TGE development pipeline increased to over 2,500 MW (even after the 660+ MW project sales to date)
- Flatland Solar (180 MW) sold subsequent to year end

Project Gen

Portfolio Growth

- Project generation value at \$54 million at year end and sales net of investments have generated cash of \$17 million in 2019

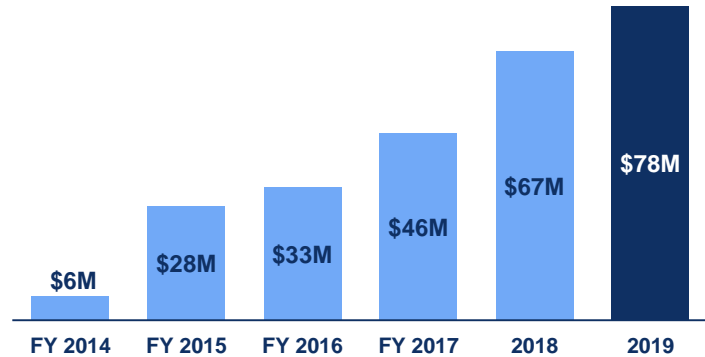
Shareholders Return



2019 Financial Highlights

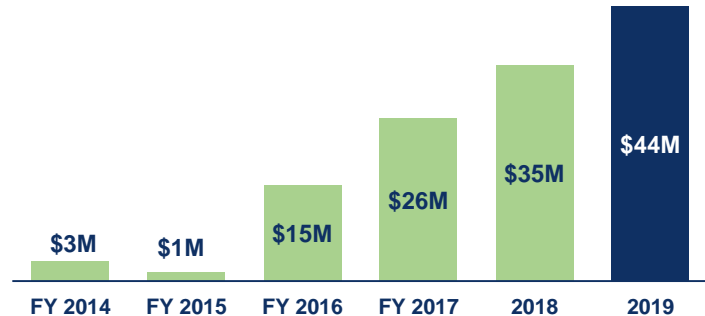
ATTRIBUTABLE REVENUES

- Attributable royalty revenue of \$78 million for the year ended December 31, 2019
- **Fifth consecutive year** of revenue and cash flow growth, with 2019 revenues up 16% from \$67.0 million reported in 2018.



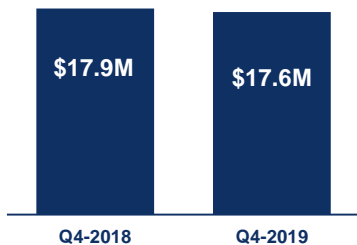
ADJUSTED OPERATING CASH FLOW

- Adjusted operating cash flow of \$44.1 million or \$1.03 per share in 2019
- This is a 27% increase from the \$34.7 million or \$0.80 per share generated in 2018

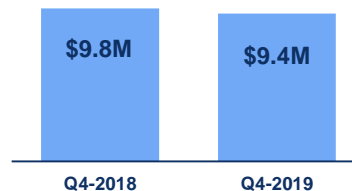


Q4 – 2019 Financial Highlights

Quarterly Attributable Revenues



Quarterly Adjusted Operating Cash flow



Attributable Revenues

- Q4 - 2019 revenue of \$17.6 million consistent with Q4 - 2018 revenue of \$17.9 million, down from Q3 – 2019 of \$19.3 million due to weaker base metal prices and weather-related demand issues.

Adjusted Operating Cash flow

- Q4 - 2019 adjusted operating cash flow of \$9.4 million consistent with the \$9.8 million reported in Q4 – 2018 but down from the reported Q3 - 2019 of \$14.4 million, consistent with revenue.

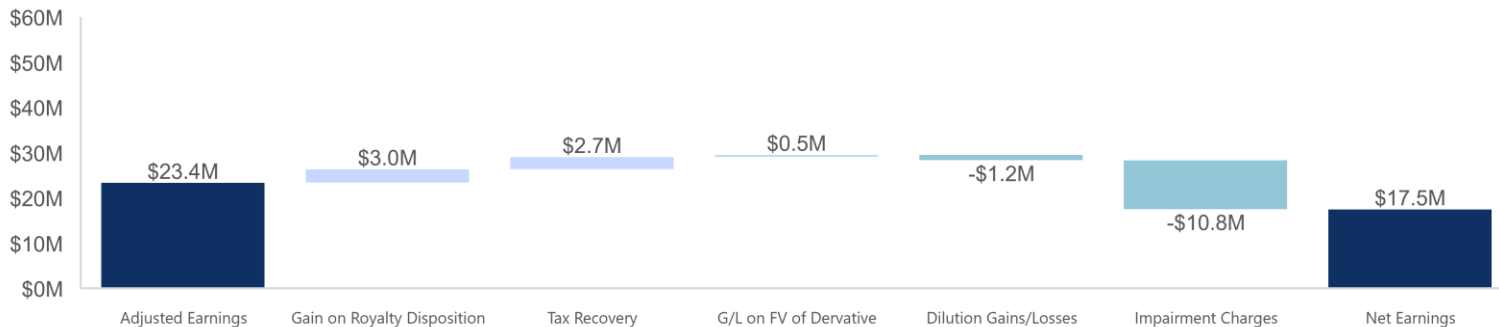
Earnings

- Adjusted earnings per share of \$0.12, compared to Q4 – 2018 of \$0.05 and Q3 – 2019 of \$0.10.

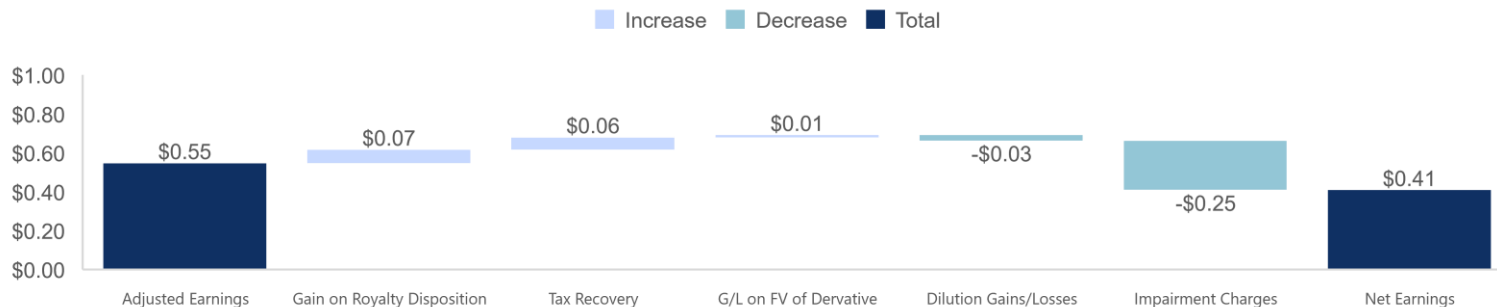
Adjusted Net Earnings

- Net earnings for 2019 were \$17.5 million or \$0.41 per share
- Adjusting for one-off items noted below would result in adjusted earnings of \$23.4 million for 2019, or \$0.55 per share

2019 Earnings (\$M)

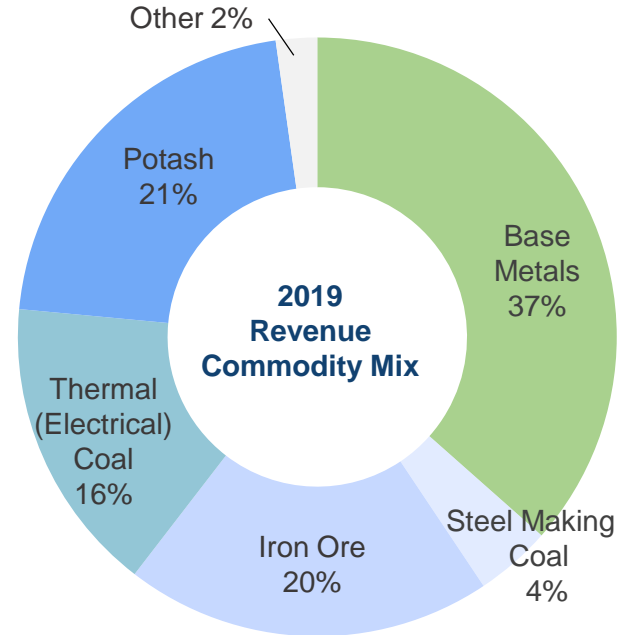


2019 Earnings (\$/share)



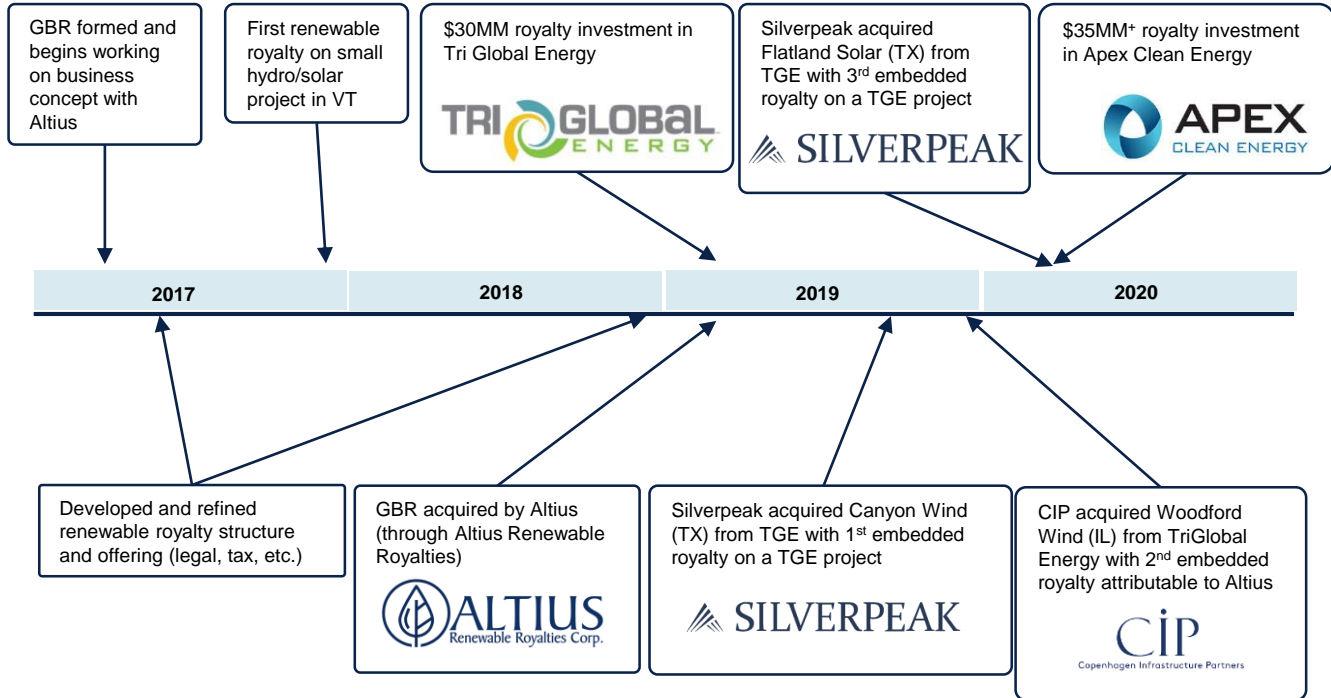
Royalty Revenue By Commodity

Macro-Trend	Altius Royalty Exposure
Fossil Fuel to Clean Energy Conversion	Coal to Renewables
Transportation Electrification	Cu, Co, Ni, Li
Soil Quality/Agricultural Yield Improvements	Potash
Lower Emission Steel Making	Clean Iron Ore Products



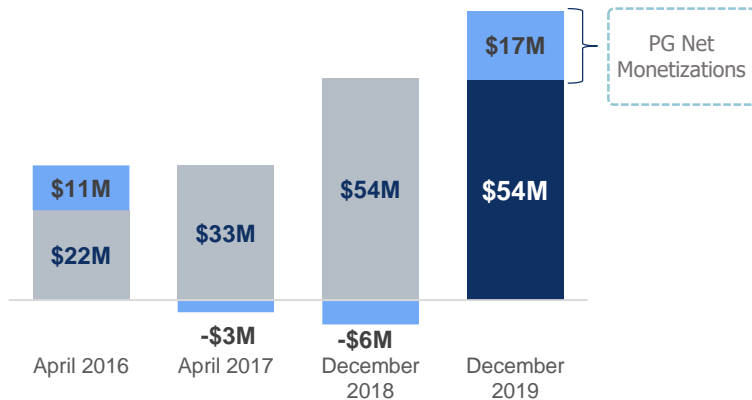
Aligned with Global Sustainability Macro Trend

ARR Development Progress Accelerating



PG Business Growth

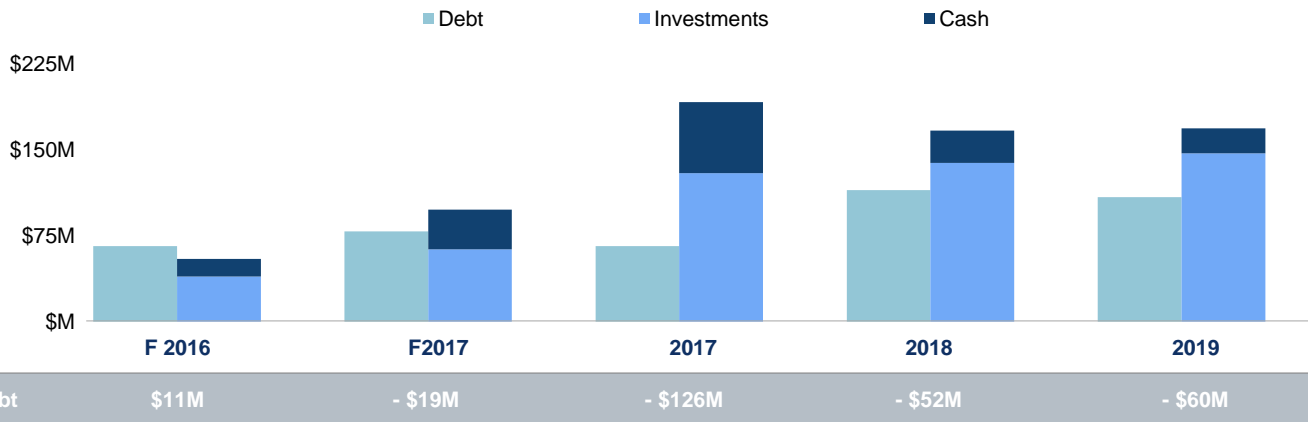
Junior Equity Portfolio Growth



57 Projects	Converted to new royalties and junior equities since 2016 market bottom
\$17M	Positive cash generation in 2019
1st	Gunnison starting up to mark first PG created royalty to reach production stage
168 km	Planned drilling by partners and exposure to exploration

Balance Sheet

- Value of combined cash and publicly traded investments \$169 million with \$109 million debt at quarter end
- Repaid \$5 million on term debt in Q4 (2019: \$20 million)
- Cash and public equity holdings as of December 31, 2019 includes \$22 million cash + \$54.1 million junior equities portfolio position + \$93.1 million LIORC position



† Altius converted its financial reporting period to calendar year-end in 2017 from its previous fiscal year-end of April 30.

**2020
Revenue
Guidance**

**\$75-\$80
million**

- No change to our previously stated 2020 revenue guidance of \$75-\$80 million.
- The degree of uncertainty related to this estimate is considered higher than during any period since we began providing revenue guidance due to the inability to determine potentially significant impacts to commodity pricing and production volumes that may result from adverse economic impacts due to the COVID-19 pandemic and / or any related economic stimulus measures that may result.

Appendix

Royalty Operators Margin

Operator	Mine	Commodity Benchmark	Spot Price	Operating Margin
Lundin	Chapada	Copper	\$2.56	112%
Nutrien	All Operations	Potash	\$255	211%
Mosaic	All Operations	Potash	\$255	245%
Vale	Voisey's Bay	Nickel	\$5.96	106%
Rio Tinto	IOC	Fe Concentrate	\$91	102%
Rio Tinto	IOC	Fe Pellet	\$132	103%
Excelsior	Gunnison	Copper	\$2.56	194%
Hudbay	Manitoba Operations	Copper	\$2.56	701%

Notes

- All amounts USD. Spot as at March 9, 2020. Spot Potash is FOB Midwest.
- Chapada margin calculated using Lundin's guidance of 2020 C1 cash costs of copper per pound (NI43-101 report October 10, 2019) after precious metal by-product credits. Chapada cash costs do not include the effects of copper stream agreements which will be a component of the copper revenue and will impact realized revenue per pound.
- Nutrien and Mosaic per tonne margins calculated by taking FOB Midwest Spot over Cost of Product Manufactured. COPM = Potash COGS for the 2019 excluding depreciation and amortization expense and inventory and other adjustments divided by the production tonnes for the period. For Mosaic, we used the 2019 four quarter average actuals cash costs of production (excluding brine) – MOP (\$/tonne)
- Voisey's Bay margin calculation using SNL Modeled Cost Curve for Total Cash Cost per pound of nickel net of by-product credits.
- IOC margin based on Altius modeled \$45/t cash costs for concentrate and \$65/t cash costs for pellet.
- Gunnison is expected to be in commercial production in 2020. Total cash cost per pound of copper is derived from the Base Case of the Feasibility Study dated January 16, 2017
- Manitoba Operations margin calculated using Hudbay's annual actuals year ended December 31, 2019. Cash cost per pound of copper produced, net of by-product credits.

Commodity Price Performance

Commodity	Guidance Price	Spot Price (Δ)
Nickel	US\$6.30 / lb	▼ 8%
Copper	US\$2.80 / lb	▼ 9%
Iron (65% Fines)	US\$90 / tonne	▲ 16%
Iron (Pellets)	US\$125 / tonne	▲ 7%
Lead	US\$0.86 / lb	▼ 2%
Gold	US\$1,520 / oz	▲ 9%
Silver	US\$17.95 / oz	▼ 5%
Potash	US\$290 / tonne	▼ 12%
Zinc	US\$1.08 / lb	▼ 16%

Commodity Price Sensitivity

Commodity Price Leverage	Average Prices† (2019)	Price (+/- 10%)	EBITDA (Δ per year)
Copper	US\$2.75/lb	\$0.28	\$2.0M
Zinc	US\$1.15/lb	\$0.12	\$0.3M
Potash	\$378/tonne	\$37.80	\$1.7M
Metallurgical coal	\$215/tonne	\$21.50	\$0.3M
Exchange Rate (USD/CAD)	\$1.33	\$0.13	\$3.4M
Thermal coal	No commodity price exposure		

†